SOCIALIZATION PROCESS

EORC

Overview

- Self-concept
- The three identities used to structure our self-concept
- Socialization process
- Sources
- Values
- Ego-defense mechanism
- Strategies for changing self concept

Self Concept

- **Understanding self is critical to effective interaction with others**
- **Social interaction is one of the most important influences**
- **Our self concept is both the product and producer of our perception**

Self Concept Explained

- Concept of self is an ever-changing progressive activity
- Emotional / cognitive process
- Positive and negative reinforcements

Three Identities

- How we see ourselves
- How others see us
- How we would like others to see us (possible gap)

Socialization Process

- **Encompassing educational process**
  - **Values**
  - **Goals**
  - **Attitudes**
  - **Gender roles**

Sources

- **Family: being most influential in younger years**
- **Media: any form of mass communication**
- **Peers and friends: greatest influence during teenage years**
- **Educators: teachers, administrators, texts**
- **Community settings: customs, holidays**
- **National Settings: influences attitudes towards civil rights, patriotism, work ethic**

Gender Role Socialization

- **Are there defined gender roles for men and women?**
  - **Taught what boys or men do**
  - **Taught what girls or women do**
  - **How do defined gender roles impact our Marines / Sailors?**

Values, Attitudes & Behavior

- **Values: Represent a type of belief in our self concept about how we should or should not behave.**
- **Attitude: Response to people or situations based on learned ideas and assumptions—manifested through behavior.**
- **Socialization influences values and attitudes in our behavior as it relates to daily processes.**

Sources cont.

- **Dr. Morris Massey's value programming**
  - **What we are now directly relates to when, and where, we were valued programmed**
  - **We are programmed with gut values by age 10**
  - **Values will not change unless a SEE occurs**

Significant Emotional Event

- Birth
- Death
- Marriage
- Divorce
- Graduation
- Marine Corps

Self Concept Explained

- **Ego Defense Mechanisms**
  - **Projection (Placing blame)**
  - **Denial**
  - **Rationalization**
  - **Compensation (Making up for a feeling of inadequacy by seeking to excel in a different way)**

Strategies for Changing Self-Concept

- **Awareness: Spend time in self reflection**
- **Increase communication skills**
- **Accept new information**
- **Absence of defensiveness: Become open to feedback**

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